# Surface Laptop 5

# Blazing fast, sophisticated style





# 30 Seconds on the Surface Laptop 5:

Get multitasking speed powered by 12th Gen Intel® Core™ processors built on the Intel® Evo™ platform, long-lasting battery, and your choice of size and color in a sleek and beautiful touchscreen laptop design.

All accessories mentioned are sold separately.





# **Upsell Opportunity:**

Pair the Surface Laptop 5 with these accessories:







Surface Arc Wireless Mouse



# What You Need to Know About Pitching the Surface Laptop 5:



#### Sleek, thin, light

13.5" PixelSense™ touchscreen for ultra-portable productivity, or larger 15" for split-screen multitasking. Super-lightweight laptop starting at 2.80 lbs. with an exceptionally comfortable keyboard.



#### Blazing fast

Snappy multitasking with powerful 12th Gen Intel® Core™ i5/i7 processors built on the Intel® Evo™ platform. Reliable all-day battery.



#### **Elevated experiences**

Look and sound your best on calls with Studio Mics and enhanced camera experiences, powered by Windows 11 Pro. Cinematic entertainment. Ultra-vivid colors with Dolby Vision IQ™3 and sound that moves all around you with Dolby Atmos®. Also available with Windows 10 Pro.



# Built-in security for class and leisure

Peace of mind from the moment you sign in, with Windows Hello and built-in Windows 11 security.





### **Key Positioning Tips:**

- Administration: The Surface Laptop 5 provides fast performance thanks to the 10-Core 12th Gen Intel<sup>®</sup>
   Core<sup>™</sup> i5 or i7 processors.
- Healthcare: Doctors, faculty, and medical students are going to love using the Surface Laptop 5. It has a long battery life, fast charge, and is strong but not too heavy to carry around.



## Key Features:

- Choose a 13.5" PixelSense™ touchscreen for ultra-portable productivity, or a larger 15" PixelSense™ touchscreen best for split-screen multitasking.
- Snappy multitasking across multiple tabs and apps, with powerful 12th Gen Intel® Core™ processors built on the Intel® Evo™ platform.
- All-day battery life and Fast Charge.
- Variety of Keyboard/Palm Rest options like warm, sophisticated Alcantara® or edgy, cool metal, as well as bold colors including new Sage.



# Common Objections and How to Handle Them:

"Why should I upgrade from the Surface Laptop 4 to the Surface Laptop 5?"

There are many reasons why you should upgrade to the Surface Laptop 5. It's what's on the inside that counts here. The new Intel Core 12th Gen processors built on the Intel<sup>®</sup> Evo<sup>™</sup> platform in the Surface Laptop 5 provide up to 50% faster performance compared to Surface Laptop 4. It will handle all daily tasks, and more, with speed and ease.

"What is the battery life like on the Surface Laptop 5?"

Microsoft Surface Laptop 5 13.5": Up to 18 hours of typical device usage. Microsoft Surface Laptop 5 15": Up to 17 hours of typical device usage. Most competitors' laptops have an average run time of 4 hours depending on the applications you're using. You won't have to worry about finding an available outlet because this device is built to last all day. If that's not enough for you, the Surface Laptop 5 has Fast Charging, making it easy to charge guickly between classes.





	Surface Laptop 5 13.5"	Surface Laptop 5 15"
Dimensions	12.1" x 8.8" x 0.57" (308mm x 223mm x 14.5mm)	13.4" x 9.6" x 0.58" (339.5mm x 244mm x 14.7mm)
Display	Screen: 13.5" PixelSense™ Display Resolution: 2256 x 1504 (201 PPI) Aspect ratio: 3:2 Contrast ratio 1300:1 Color profile: sRGB, and Vivid Individually color-calibrated display Dolby Vision IQ™3 support Touch: 10-point multi-touch Gorilla® Glass 3 display on laptop with Alcantara® palm rest Gorilla® Glass 5 display on laptop with metal palm rest	Screen: 15" PixelSense™ Display Resolution: 2496 x 1664 (201 PPI) Aspect ratio: 3:2 Contrast ratio 1300:1 Color profile: sRGB, and Vivid Individually color-calibrated display Dolby Vision IQ™3. support Touch: 10-point multi-touch Gorilla® Glass 5
Processor	12th Gen Intel® Core™ i5-1235U processor 12th Gen Intel® Core™ i7-1255U processor Built on the Intel® Evo™ platform	12th Gen Intel® Core™ i7-1255U processor Built on the Intel® Evo™ platform
Memory	8GB, 16GB LPDDR5x RAM	8GB, 16GB, or 32GB LPDDR5x RAM
Storage	Removable solid-state drive (SSD) options: 256GB, 512GB	Removable solid-state drive (SSD) options: 256GB, 512GB, or 1TB
Graphics	Intel® Iris® Xe Graphics	Intel® Iris® Xe Graphics
Battery life	Up to 18 hours of typical device usage	Up to 17 hours of typical device usage
Connections	1 x USB-C® with USB 4.0/Thunderbolt™ 4 1 x USB-A 3.1 3.5mm headphone jack 1 x Surface Connect port	1 x USB-C® with USB 4.0/Thunderbolt™ 4 1 x USB-A 3.1 3.5mm headphone jack 1 x Surface Connect port
Cameras, Video, & Audio	Windows Hello Face Authentication camera 720p HD front facing camera Omnisonic® Speakers with Dolby® Atmos™	Windows Hello Face Authentication camera 720p HD front facing camera Omnisonic® Speakers with Dolby® Atmos™
Mics	Dual far field studio microphones	Dual far field studio microphones
Software	Windows 11 Home Preloaded Microsoft 365 Apps Microsoft 365 Family 30-day trial Xbox Game Pass Ultimate 30-day trial	Windows 11 Home Preloaded Microsoft 365 Apps Microsoft 365 Family 30-day trial Xbox Game Pass Ultimate 30-day trial
Wireless	Wi-Fi 6: 802.11ax compatible Bluetooth® Wireless 5.1 technology	Wi-Fi 6: 802.11ax compatible Bluetooth® Wireless 5.1 technology
Sensors	Ambient light sensor	Ambient light sensor
Security	Firmware TPM 2.0 is a security processor that is designed to give you peace of mind Windows Hello face sign-in	Firmware TPM 2.0 is a security processor that is designed to give you peace of mind Windows Hello face sign-in
Pen compatibility	Designed for Surface Pen* Compatible with Microsoft Pen Protocol (MPP)	Designed for Surface Pen* Compatible with Microsoft Pen Protocol (MPP)
Accessibility	Compatible with Surface Adaptive Kit Compatible with Microsoft Adaptive Accessories Includes Windows Accessibility Feature	Compatible with Surface Adaptive Kit Compatible with Microsoft Adaptive Accessories Includes Windows Accessibility Feature





	Surface Laptop 5 13.5"	Surface Laptop 5 15"
Sustainability	Meets ENERGY STAR® requirements	Meets ENERGY STAR® requirements
	Registered EPEAT® Gold in the US and Canada	Registered EPEAT® Gold in the US and Canada
	Sustainable Products & Solutions   Microsoft CSR	Sustainable Products & Solutions   Microsoft CSR
Exterior	Casing: Aluminum	Casing: Aluminum
	Power and Volume buttons on keyboard	Power and Volume buttons on keyboard
	Colors:	Colors:
	Platinum with Alcantara® material palm rest	Platinum with metal palm rest
	Matte Black with metal palm rest	Matte Black with metal palm rest
	Sage with metal palm rest	
	Sandstone with metal palm rest	
What's in the box	Power Supply	Power Supply
	Quick Start Guide	Quick Start Guide
	Safety and warranty documents	Safety and warranty documents
	Keyboard Compatibility	Keyboard Compatibility
	Activation: Moving keys	Activation: Moving keys
	Backlight	Backlight
	Layout: English, full row of function keys (F1 – F12)	Layout: English, full row of function keys (F1 – F12)
	Windows key and dedicated buttons for media controls, screen brightness	Windows key and dedicated buttons for media controls, screen brightness
Warranty	1-year limited hardware warranty	1-year limited hardware warranty
Weight	Fabric: 2.80 lbs (1,272 g)	3.44 lbs (1,545 g)
	Metal: 2.86 lbs (1,297 g)	

