# Surface Pro 9

# Laptop power, tablet flexibility



## 30 Seconds on the Surface Pro 9:

Surface Pro 9 gives you the tablet flexibility you want and the laptop performance and battery life you need to move through your day — all in one ultraportable device. Now with powerful new processors and optional high-speed 5G connectivity.

All accessories mentioned are sold separately.



#### Upsell Opportunity:

Pair the Surface Pro 9 with these accessories:





Surface Pro Signature Type Cover

Surface Arc Wireless Mouse

Surface Slim Pen 2



#### What You Need to Know About Pitching the Surface Pro 9:



## 2-in-1 versatility, one incredible touchscreen

Lightweight starting at 1.94 Ib. Carry the tablet that can replace your laptop. Virtually edge-to-edge 13" PixelSense™ touchscreen designed for Surface pen and Windows 11.



# Battery that keeps going and going

Surface Pro 9 with Intel<sup>®</sup> 12th Gen processor has up to 15.5 hours of battery life. Surface Pro 9 with 5G with Microsoft SQ<sup>®</sup> 3 has up to 19 hours of battery life.



## The most powerful Pro does it all

Intel 12th Gen i5 or i7 processors built on the Intel® Evo<sup>™</sup> platform deliver blazing fast performance. 2 x USB-C<sup>®</sup> ports let you easily use or charge accessories, dock to high-powered displays, or transfer large creative files with ease.



# Surface Pro 9 (5G) keeps you connected

Surface Pro 9 with optional LTE and Microsoft SQ3 processor, keeps you connected with high-speed 5G (where available).







#### Surface Pro 9 Training



#### Key Positioning Tips:

- Administrators: For professionals that want a compact 2-in-1 device and are constantly on the go, the Surface Pro 9 will be their ideal solution.
- Art & Design and Engineering: Creatives love the Surface Pro 9 as their 2-in-1 device because of the larger screen and the accessory compatibility.
- Athletics: The Pro 9 has a refresh rate of 120HZ which allows for faster writing.
- Business & Finance: The Pro 9 is lightweight and versatile, ideal for business professionals who are constantly on the go and can run all the programs commonly used by Business departments.



#### Key Features of the Surface Pro 9:

- Get your perfect viewing angle with the adjustable built-in kickstand.
- Unlock Neural Processing Unit (NPU) powered camera experiences including Automatic Framing and Eye Contact.
- With powerful new processors, optional 5G connectivity, and an ultra-portable design that starts at just 1.94 lbs., Surface Pro 9 is the 2-in-1 that can handle it all.
- 2 x USB-C<sup>®</sup> ports let you easily use or charge accessories, dock to high-powered displays, or transfer large creative files with ease. Choose Surface Pro 9 with Intel<sup>®</sup> for ultra-fast Thunderbolt<sup>™</sup> 4 ports.



#### Common Objections and How to Handle Them:

#### "I have a Surface Pro 8 (or older generation). Why should I upgrade to the Pro 9?"

Every time Surface launches a newer version of a device, it's done based on what customers are saying they need. The Surface Pro 9 has a faster processer, better visuals and sound, and greater security to name a few features.

"The Pro 9 is expensive."

There are many reasons why you should upgrade to the Pro 9. The updated 12th Gen Intel<sup>®</sup> Core<sup>™</sup> processors allows users to handle all their daily tasks, and more, with speed and ease.



#### Surface Pro 9 Training



# လြဲလြဲ Surface Pro 9 Specifications

	Surface Pro 9 (Wifi)	Surface Pro 9 LTE
Dimensions	11.3" x 8.2" x 0.37" (287mm x 209mm x 9.3mm)	11.3" x 8.2" x 0.37" (287mm x 209mm x 9.3mm)
Display	Screen: 13" PixelSense <sup>™</sup> Flow Display Resolution: 2880 X 1920 (267 PPI) Color profile: sRGB and Vivid Refresh rate up to 120Hz (Dynamic refresh rate supported) Aspect ratio: 3:2 Contrast ratio: 1200:1 Adaptive Color Auto Color Management supported Touch: 10-point multi-touch Dolby Vision IQ <sup>™</sup> support17 Gorilla <sup>®</sup> Glass 5	Screen: 13" PixelSense <sup>™</sup> Flow Display Resolution: 2880 X 1920 (267 PPI) Color profile: sRGB and Vivid Dynamic refresh rate up to 120Hz Aspect ratio: 3:2 Contrast ratio: 1200:1 Adaptive Color Touch: 10-point multi-touch Gorilla <sup>®</sup> Glass 5
Processor	12th Gen Intel® Core <sup>™</sup> i5-1235U processor 12th Gen Intel® Core <sup>™</sup> i7-1255U processor Options with storage 256 GB and above built on the Intel® Evo <sup>™</sup> platform Microsoft SQ® 3 processor Neural Processing Unit (NPU)	12th Gen Intel® Core <sup>™</sup> i5-1235U processor 12th Gen Intel® Core <sup>™</sup> i7-1255U processor Options with storage 256 GB and above built on the Intel® Evo <sup>™</sup> platform Microsoft SQ® 3 processor Neural Processing Unit (NPU)
Memory	8GB, 16GB, 32GB (LPDDR5 RAM)	8GB or 16GB LPDDR4x RAM
Storage	Removable drive (SSD) options: 128GB, 256GB, 512GB, 1TB	Removable drive (SSD) options: 128GB, 256GB, 512GB
Graphics	Intel® Iris® Xe Graphics	Microsoft SQ <sup>®</sup> 3 Adreno <sup>™</sup> 8CX Gen 3
Battery life	Up to 15.5 hours of typical device usage	Up to 19 hours of typical device usage
Connections	2 x USB-C® with USB 4.0/ Thunderbolt <sup>™</sup> 4 1 x Surface Connect port 1 x Surface Type Cover port	2 x USB-C <sup>®</sup> 3.2 1 x Surface Connect port Surface Keyboard port 1 x nano SIM
Cameras, Video, & Audio	Windows Hello face authentication camera (front-facing) Front-facing camera with 1080p full HD video 10.0MP rear-facing autofocus camera with 1080p HD and 4k video 2W stereo speakers with Dolby® Atmos®8	Windows Hello face authentication camera (front-facing) Front-facing camera with 1080p full HD video 10.0 MP rear-facing autofocus camera with 1080p HD and 4k video Windows Studio Effects with Eye Contact, Portrait Background Blur and Automatic Framing 2W stereo speakers with Dolby® Atmos®8 Windows Studio Effects with Voice Focus
Mics	Dual far field studio microphones	Dual far field studio microphones
Software	Windows 11 Home Preloaded Microsoft 365 Apps10 Microsoft 365 Family 30-day trial11 Preloaded Xbox app Xbox Game Pass Ultimate 30-day trial12	Windows 11 Home on ARM15 Preloaded Microsoft 365 Apps10 Microsoft 365 Family 30-day trial11 Xbox Game Pass Ultimate 30-day trial12 (accessible through Xbox.com/Play)



#### Surface Pro 9 Training



	Surface Pro 9 (Wifi)	Surface Pro 9 LTE
Wireless	Wi-Fi 6E: 802.11ax compatible Bluetooth® Wireless 5.1 technology	<ul> <li>Wi-Fi 6E: 802.11ax compatible</li> <li>Bluetooth® Wireless 5.1 technology</li> <li>Location: GPS, Glonass, Galileo and Beidou Support</li> <li>NanoSIM and eSIM support</li> <li>Supports 5G4</li> <li>5G-NR NSA (mmWave): Release 15 DL 64 QAM up to 4.2</li> <li>Gbps 4xDL CA (400MHz), 2x2 MIMO</li> <li>5G-NR NSA (mmWave): Release 15 UL 64 QAM, 2xUL CA (200MHz), 2x2 MIMO</li> <li>5G-NR NSA (mmWave): Release 15 UL 64 QAM, 2xUL CA (200MHz), 2x2 MIMO</li> <li>5G-NR NSA (mmWave) Bands: n257, n260, n261</li> <li>Gigabit LTE - A Pro Release 15 with 4x4 MIMO and LAA</li> <li>LTE DL Cat 20, 256 QAM up to 2Gbps, 5xDL CA</li> <li>LTE UL Cat 13, 64 QAM Contiguous 2X ULCA</li> <li>LTE Bands: 1, 2, 3, 4, 5, 7, 8, 12, 13, 14, 19, 20, 25, 26, 28, 29, 30, 38, 39, 40, 41, 42, 46, 48, 66, 71</li> <li>WCDMA: 1,2,5,8</li> </ul>
Sensors	Accelerometer Gyroscope Magnetometer Ambient Color sensor	Accelerometer Gyroscope Magnetometer Ambient Color sensor
Security	Firmware TPM 2.0 is a security processor that is designed to give you peace of mind Windows Hello face sign-in	Enhanced security with Microsoft Pluton Windows Hello face sign-in
Accessibility	Compatible with Surface Adaptive Kit Compatible with Microsoft Adaptive Accessories Includes Windows Accessibility Feature	Compatible with Surface Adaptive Kit Compatible with Microsoft Adaptive Accessories Includes Windows Accessibility Feature
Weight	1.94 lb (879 g)	1.95 lb (883 g) (mmWave)
Sustainability	Meets ENERGY STAR <sup>®</sup> requirements Registered EPEAT <sup>®</sup> Gold in the US and Canada Sustainable Products & Solutions   Microsoft CSR	Meets ENERGY STAR <sup>®</sup> requirements Registered EPEAT <sup>®</sup> Gold in the US and Canada Sustainable Products & Solutions   Microsoft CSR
Exterior	Casing: Aluminum Colors: Sapphire, Forest, Platinum, Graphite Physical buttons: Volume, power	Casing: Aluminum Colors: Platinum Physical buttons: Volume, power
What's in the box	Surface Pro 9 (Intel/Wifi) Power supply Quick Start Guide Safety and warranty documents	Surface Pro 9 (SQ® 3/5G) Power supply Quick Start Guide Safety and warranty documents SIM Card access tool
Warranty	1-year limited hardware warranty	1-year limited hardware warranty
Battery capacities	Battery Capacity Nominal (WH) 47.7 Wh Battery Capacity Min (WH) 46.5 Wh	Battery Capacity Nominal (WH) 47.7 Wh Battery Capacity Min (WH) 46.5Wh

#### Surface Pro 9 Training