Surface Go 3 Ready, Set, Go Anywhere

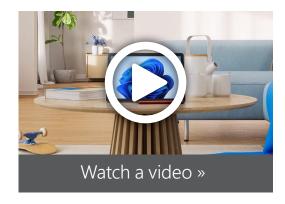


30 Seconds on the Surface Go 3:

The most portable Surface touchscreen 2-in-1 is perfect for your students' everyday tasks, homework, and play. Designed to light up the best of Windows 11, Surface Go 3 is optimized for digital pen and touch, plus a faster Intel[®] Core[™] processor, all-day battery, tablet-to-laptop versatility, built-in Microsoft security, and with optional LTE Advanced.

All accessories mentioned are sold separately.







Upsell Opportunity:

Pair the Surface Go 3 with these accessories:



Surface Go Type Cover





What You Need to Know About Pitching the Surface Go 3:



10.5" touchscreen

See more, do more, and browse better with Surface signature 3:2 ratio that gives you the most vertical screen real estate on a laptop for getting it all done.



Up to 11 hours battery

All-day power on the go, plus Fast Charging.



1080p HD cameras

Stay connected with front- and rear-facing 1080p HD cameras, plus dual Studio Mics.



LTE Advanced

Take Surface Go 3 anywhere with optional LTE Advanced





Key Positioning Tips:

- Art & Design: The Go 3 is an affordable device that still meets Microsoft's premium standards and is lightweight. It is also Pen compatible (sold separately), making it an ideal device for artists.
- Athletics: Athletics faculty that are looking for a device that can be used as a 2-in-1 and is smaller than the Pro 7+ and the Pro 8 will love the Go 3.
- **General Studies**: The Go 3 is perfect for completing daily tasks for students that require all-day battery life and portability.
- Health Sciences: The Go 3 is a lab-coat pocket-friendly Surface device.



Key Features:

- Optional LTE Advanced: Hassle-free connectivity in areas with unsecured public, slow, or no Wi-Fi.
- State-of-the-Art Security: Advanced defenses against malware, viruses, and more. They're all built-in and come at no extra cost with Windows 11.



Common Objections and How to Handle Them:

"I have a Surface Go 2 (or older generation). Why should I upgrade to the Go 3?"

Every time Surface launches a newer version of a device, it's done based on what customers are saying they need. The CPU of the Go 3 comes in a choice of Pentium Gold 6500Y processor or 10th Generation Intel® Core™ i3-10100Y. The Go 3 is still an exceptional value and offers plenty of storage.

"What is the battery life like on the Surface Go 3?"

The Surface Go 3 works up to 11 hours with normal use. You won't have to worry about finding an available outlet because this device is built to last all day. If that's not enough for you, the Go 3 has fast charging capabilities, making it easy to charge quickly between classes.





Surface Go 3 Specifications

Dimensions	9.65" x 6.9" x 0.33" (245mm x 175mm x 8.3 mm)
Display	Screen: 10.5" PixelSense™ Display Resolution: 1920 x 1280 (220 PPI) Aspect ratio: 3:2 Touch: 10-point multi-touch Contrast ratio: 1500:1 Corning® Gorilla® Glass 3
Processor	Dual-core Intel® Pentium® Gold 6500Y processor Dual-core 10th Gen Intel® Core™ i3-10100Y processor
Memory	4GB or 8GB LPDDR3
Storage	eMMC drive: 64GB SSD drive: 128GB
Graphics	Intel® UHD Graphics 615
Battery life	Wi-Fi: Up to 11 hours of typical device usage LTE Advanced: Up to 10.5 hours of typical device usage
Battery Capacities	Battery Capacity Nominal (WH) 28.0 Battery Capacity Min (WH) 26.8
Connections	1x USB-C® 3.5 mm headphone jack 1x Surface Connect port Surface Type Cover Port MicroSDXC Card Reader LTE Advanced: Nano SIM tray
Cameras, Video, & Audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p HD video 8.0MP rear-facing auto-focus camera with 1080p HD video Enhanced dual far-field Studio Mics 2W stereo speakers with Dolby® Audio™
Software	Windows 11 Home in S mode Microsoft 365 Family one month trial Xbox Game Pass Ultimate one month trial (accessible through Xbox.com/Play)
Wireless	Wi-Fi 6: IEEE 802.11 a/b/g/n/ac/ax compatible Bluetooth Wireless 5.0 technology LTE Advanced: Qualcomm® Snapdragon™ X16 LTE modem LTE Advanced: Up to 600 Mbps LTE Advanced3 with nanoSIM support. Bands supported: 1, 2, 3, 4, 5, 7, 8, 12, 13, 14, 19, 20, 25, 26, 28, 29, 30, 38, 39, 40, 41, 66 LTE Advanced: Assisted GPS and GLONASS support LTE Advanced: eSIM support
Sensors	Ambient light sensor Accelerometer Gyroscope Magnetometer





Surface Go 3 Specifications

What's in the box	Surface Go 3 Power Supply Quick Start Guide Safety and warranty documents
Keyboard Compatibility	Surface Go Signature Type Cover Surface Go Type Cover
Pen Compatibility	Surface Go 3 supports Microsoft Pen Protocol (MPP)
Warranty	1-year limited hardware warranty
Weight	Wi-Fi: 1.2 lb (544g) LTE Advanced: 1.22 lb (553g)
Exterior	Casing: Magnesium Colors: Platinum Physical buttons: Volume, Power

