

# Surface Pro 7+

A 2-in-1 for all the ways your students and faculty work



## 30 Seconds on the Surface Pro 7+:

Users can teach and learn the way they need to with this ultra-light and slim 2-in-1. At just 1.7 pounds, Surface Pro 7+ is portable enough to easily carry between home and campus, yet powerful enough to handle crucial apps. USB-C® and USB-A ports let them charge devices or connect accessories that help teachers and students stay engaged with the classroom.



## Upsell Opportunity:

Pair the Surface Pro 7+ with these accessories:



Surface Pen



Surface Pro Signature Type Cover



Surface Arc Mouse



## What You Need to Know About Pitching the Surface Pro 7+:



### Tablet mode

Teach and learn on a touch-first, pen-enabled tablet. Just close the kickstand and remove or fold back the Signature Type Cover.



### Studio mode

Lower the innovative, built-in Kickstand for the perfect 15-degree writing and drawing angle with Surface Pen\* and Microsoft Classroom Pen.



### Laptop mode

Open the Kickstand and add Surface Pro Signature Type Cover\* for a full laptop experience anywhere.



### Desktop mode

Connect to an external monitor via USB-A and USB-C® ports or Surface Dock 2\* and instantly transform Surface Pro 7+ into a workstation.

\*Accessories mentioned are sold separately.



## Key Positioning Tips:

- **Athletics:** Small in form but mighty in functionality, the Surface Pro 7+ is reliable and lightweight. From the field to the locker room, you can always count on this device to run at full speed every time without delay.
- **Health Sciences:** With the Surface Pro 7+ users don't have to juggle multiple devices. They can use the Surface Pro 7+ as a tablet or laptop, allowing them to get all their documentation done while they're with patients instead of having to wait until after hours to document their data.
- **Professors and Faculty:** The Pro 7+ allows faculty to see students in the digital classroom on a vibrant touchscreen. And the higher processing power eliminates any lag time, which means they can get to work faster. Plus this device has Windows Hello, a built-in biometric security feature.
- **Students:** Higher education means more demanding classes, new ways of learning, and lots of collaboration. Surface Pro 7+ equips students with a device that's powerful enough to handle their essential apps and versatile enough to enable different modes of use.



## Key Features:

- Faster processing power—the Pro 7+ has the latest-gen Intel® Core™ processor that provides up to 75% faster performance than the previous Surface Pro.
- Removable SSD hard drive for closer control of data.
- Lightweight and portable—lighter than a textbook at just 1.7lb.
- More ways to connect, with both USB-C® and USB-A ports.
- High-quality virtual classes and meetings—show up crisp and clear with Dolby® Atmos™ speakers, dual far-field Studio Mics, and a front-facing 5.0 megapixel 1080p HD camera.
- All-day battery life—up to 15 hours. That's 4.5 more hours than the previous version.
- Fast, secured, password-free sign-in with Windows Hello.
- Easy document capture—snap a picture of notes or scan documents with the rear-facing 8.0 megapixel HD camera and users can store their paper documents digitally.



## Common Objections and How to Handle Them:

"The accessories are sold separately."

The accessories are sold separately, so you can customize it to what you want. Use it as a tablet or a laptop interchangeably, whatever works best for you.

"I already have an older version of the Pro. Why should I upgrade?"

Microsoft Surface is always looking for ways to upgrade its products. The Pro 7+ offers faster performance and improved battery life. For customers that can't afford any lag time, the Pro 7+ comes with the 11th Gen Intel® Core™ i5 processor versus the Pro 7 that came with the 10th Gen Intel® Core™ i5 processor.



# Surface Pro 7+ Specifications

|                                    |  |
|------------------------------------|--|
| <b>Dimensions</b>                  | 11.5" x 7.9" x 0.33" (292mm x 201mm x 8.5 mm)  |
| <b>Display</b>                     | Screen: 12.3" PixelSense™ Display<br>Resolution: 2736 x 1824 (267 PPI)<br>Aspect ratio: 3:2<br>Touch: 10-point multi-touch   |
| <b>Processor</b>                   | Dual-core 11th Gen Intel® Core™ i3-1115G4 Processor (Wi-Fi)<br>Quad-core 11th Gen Intel® Core™ i5-1135G7 Processor (Wi-Fi or LTE)<br>Quad-core 11th Gen Intel® Core™ i7-1165G7 Processor (Wi-Fi)   |
| <b>Memory</b>                      | 8GB or 16GB LPDDR4x RAM (Wi-Fi or LTE), or 32GB LPDDR4x RAM (Wi-Fi)  |
| <b>Storage</b>                     | Removable solid-state drive (SSD) options: 128GB or 256GB (Wi-Fi or LTE); 512GB or 1TB (Wi-Fi)   |
| <b>Graphics</b>                    | Intel® UHD Graphics (i3) or Intel® Iris® Xe Graphics (i5, i7)  |
| <b>Battery life</b>                | Wi-Fi: Up to 15 hours of typical device usage<br>LTE Advanced: Up to 13.5 hours of typical device usage  |
| <b>Connections</b>                 | 1 x USB-C®<br>3.5mm headphone jack<br>Surface Type Cover port<br>1 x nano SIM (LTE)<br>Compatible with Surface Dial off-screen interaction<br>1 x full-size USB-A<br>1 x Surface Connect port<br>MicroSDXC card reader (Wi-Fi)                       |
| <b>Cameras, Video, &amp; Audio</b> | Windows Hello face authentication camera (front-facing)<br>5.0MP front-facing camera with 1080p full HD video<br>8.0MP rear-facing autofocus camera with 1080p full HD video<br>Dual far-field Studio Mics<br>1.6W stereo speakers with Dolby Atmos® |
| <b>Software</b>                    | Preloaded Microsoft 365 Apps<br>Microsoft 365 Business Standard, Microsoft 365 Business Premium, or Microsoft 365 Apps 30-day trial  |
| <b>Wireless</b>                    | Wi-Fi 6: 802.11ax compatible<br>LTE: Snapdragon X20 LTE Modem<br>Bluetooth Wireless 5.0 technology   |
| <b>Sensors</b>                     | Ambient light sensor<br>Accelerometer<br>Gyroscope<br>Magnetometer   |
| <b>Security</b>                    | Trusted Platform Module (TPM 2.0) Security Chip<br>Enterprise-grade protection with Windows Hello face sign-in   |
| <b>What's in the box</b>           | Surface Pro 7+<br>Power Supply<br>Quick Start Guide<br>Safety and warranty documents   |
| <b>Warranty</b>                    | 1-year limited hardware warranty   |
| <b>Weight</b>                      | i3, i5 (Wi-Fi): 1.70 lbs (770g)<br>i5 (LTE): 1.75 lbs (796g)<br>i7 (Wi-Fi): 1.73 lbs (784g)  |
| <b>Exterior</b>                    | Casing: Signature unibody magnesium design with hidden perimeter venting<br>Colors: Platinum, Matte Black<br>Physical buttons: Volume, Power   |